

Potential Bonus Income Earnings	YOU Discount % Off retail	Level 1 Personally Sponsored Team Members	Level 2	Level 3
<b>Executive Director</b>	TBA	TBA	TBA	TBA
<b>Senior Team Coordinator</b> TBA	40%	6% - 8%	3% - 5%	2%
<b>Team Coordinator</b> <i>Based on number of active consultants, 5 personally sponsored with a team of 25.</i>	40%	5%	3%	2%
<b>Senior Consultant</b> <i>Personal quarterly minimum wholesale purchase volume of \$800 and first level team reach 12,000 wpv in a month.</i>	40%	3%	2%	
<b>Fashion Consultant</b> <i>Consultant minimum wholesale purchase volume of \$600 per quarter for bonus and 2 active team members.</i>	25%* -33%** <i>**Start earning 33% commission with \$6000 of accumulated (team included) wholesale volume and 4 personally sponsored team members.</i>	3%		

**Bonus Earnings:** Calculated on wholesale purchase volume (wpv).

**Active Status:** maintain personal quarterly minimum purchase of \*\$600 or \*\*\$800 per calendar quarter.

*Here we go! Nurture a sales team and enjoy the rewards!*

## Consultant Start-up Package Options...

### Start-up \$299

\$600+ Retail Value

Get 'em talking...12 to 15 current season items, including Last Tango tops, customized for your business!

#### Business Tools

- 200 business cards
- 30 shopping bags
- 1 receipt book
- 50 invitations
- 20 thank you notes

### Business Builder \$999

40% off of Retail Price on Opening Inventory Package

I mean business...Minimum of 20 current season items, including Last Tango tops, and Donna Rae Sportswear, customized for your business!

#### Business Tools

- 200 business cards
- 30 shopping bags
- 1 receipt book
- 50 invitations
- 20 thank you notes

### Fast Track \$1600

50% off of Retail Price on Opening Inventory Package

Show like a pro with beautiful suits, dresses, casual sportswear, Jeans, accessories...a complete boutique! Number of items based on retail value, personally selected for your clientele with your input!

#### Business Tools

- 200 business cards
- 30 shopping bags
- 1 receipt book
- 50 invitations
- 20 thank you notes